1. Introduction

VSRA has a strong tradition of supporting its members by ensuring the availability of quality training and development programs that meet the demands of the ship repair industry in Hampton Roads. As we continue to make changes and improvements, the need to ensure we are meeting the demands of our industry members is vital.

Every three years we conduct an ANONYMOUS and CONFIDENTIAL workforce and training survey. ONLY AGGREGATES WILL BE ANALYZED! This year we are adding some wage data requests to the survey. This will give our members a regional view of trends in all three areas, and provide useful data for planning and decision-making. In addition, other Associations are joining this effort so we obtain a national snanshot as well

know that the demands on your t	
	time are heavy; however your participation benefits you as well as the industry as lete this information request, so we can maximize our resources on your behalf.
	red to ensure Company Data is not submitted and counted I be assigned an ID and not released in the data):
2. Number of Employees	: :
	sources Contact. Please include Name, Phone Number and
Email Address. (Optional	I for sending the report, information will not be tied to the data)
•	nt Contact. Please include Name, Phone Number and Email nding the report, information will not be tied to the data):
•	·
•	nding the report, information will not be tied to the data):
Address (Optional for se	nding the report, information will not be tied to the data):
Address (Optional for se	nding the report, information will not be tied to the data):
5. VSRA Member Catego Jan Large Ship Repairer	nding the report, information will not be tied to the data):
5. VSRA Member Catego jn Large Ship Repairer jn Ship Repairer	nding the report, information will not be tied to the data):
Address (Optional for set 5. VSRA Member Catego jn Large Ship Repairer jn Ship Repairer jn Sub-Contractor	nding the report, information will not be tied to the data):

2. WORKFORCE OUTLOOK SECTION

This brief section will give out members a more accurate picture of what the workforce capacity and demands will be in the near future.

- 1. What Percentage of your workforce is expected to retire in the next 5 years?
- 2. What is your annual NON-RETIREMENT turnover percentage?
- 3. What is your annual per employee turn-over cost, including hiring costs and loss of productivity? (If you currently do not track this data and would like to, please contact us for a helpful turn-over analysis worksheet)



- 4. Which job categories have the highest employee turn-over rates? (Please check the top two)
 - General Labor
 - Entry-level Trade
 - Frade Helper
 - Advanced Trade
 - Supervisors/Management
 - Professional Staff

Other (please specify)

	n-over within tr	• •	the highest rull-time Equivalent (FTE)
é	Welder		
é	Outside Machinist		
é	Inside Machinist		
é	Pipe fitter		
é	Electrician		
é	Painters		
é	Ship Fitter		
Othe	r (please specify)		
6. H	low many FTE	tradesmen do you currently er	nploy in the following list:
Pipe \	Welder		
Struct	ural Welder		
Pipefi	tter		
Electr	ician		
Machi	inist		
Painte	er/Inspector		
Steel	Fabricator		
Shipfi	tter		
7. H	low many of th	nese do you expect to retire in t	the next 5 years:
Pipe \	Welder		
Struct	ural Welder		
Pipefi	tter		
Electr	ician		
Machi	inist		
Painte	er/Inspector		
Steel	Fabricator		
Shipfi	tter		
8. H	listorically, wh	nat percentage of your workers,	, or production, is engaged in the
follo	owing types of	f work:	
Comn	nercial		
Comn	nercial Maritime		
Navy/	MSC/Other DOD		

2011 VSRA Wage, Training & Workforce Survey 9. Do you conduct exit interviews? †n Yes jn No 10. What is the #1 reason employees give for turnover? 11. What is the #2 reason employees give for turnover? 12. How many NEW workers do you expect to hire in 2011? 13. Is this anticipated hiring rate higher or lower than 2010 †n Higher jn Lower 14. Have you been granted state or federal funds to offset the costs of worker development? r Yes jn No

3. BENEFITS & WAGES

The following data will help member companies benchmark benefits & wage trends. It will also provide information on the value of ship repair careers to emerging workers.

eu of this section, you maszewski@virginiash	may choose to send your complete bene hiprepair.org	efits & wage analysis electronically to:
1. Please check t	he benefits you currently offer.	
Vacation	Ê	Annual Evaluations
Sick Days	Ê	Incentives/Bonuses
E Holiday Pay	ê	Flex-time
€ Tuition	Ê	Employee Assistance Program
Shift Differential	ê	Health Care Plans
E Life Insurance	Ê	401K/Retirement
€ Vision/Dental	É	Disability Coverage
2 years 3 or more years 3. Benefits days: Number of paid holidays		
Number of paid sick/personal days		
4. Incentives/Bo	nuses:	
Туре:		
% or Amount: Term (quarterly, annually etc.):		
5. Describe your	flex-time policy:	
6. Describe your	tuition policy:	

7. Shift differenti	al policy:	
Second shift		
Third shift		
Weekend/holiday shifts		
8. Describe your	annual evaluations poli	cy:
,		- ,
9. 401K/Retireme	ent	
Entry criteria		
Company contribution		
percentage Limitations		
	_	
10. Is your healtl	h care plan:	
jn Full		
jn Limited		
∱∩ Shared Cost		
Specific criteria:		

11. Please provide the average wage rates, not including per diems, for the following HOURLY rate job classes, (non-temp workers only):

1st Class/Top Pipe Welder	
2nd Class/Mid-level Pipe Welder	
3rd Class/Entry-level Pipe Welder	
1st Class/Top Structural Welder	
2nd Class/Mid-level Structural Welder	
3rd Class/Entry-level Structural Welder	
1st Class Pipefitter	
Supervisor: Advanced Skill Job Categories	
Supervisor: Entry/Mid-Level Skill Job Categories	
2nd Class Pipefitter	
1st Class Machinist	
2nd Class Machinist	
1st Class Electrician	
2nd Class Electrician	
1st Class Steel Fabricator	
2nd Class Steel Fabricator	
Painter	
Paint Inspector	
Trade Helper/Apprentice	
Entry Level Helper/Apprentice	
Firewatch	

12. Please provide the average per diems, for the following HOURLY rate job classes, (non-temp workers only):

•	• •
1st Class/Top Pipe Welder	
2nd Class/Mid-level Pipe	
Welder	
3rd Class/Entry-level Pipe Welder	
1st Class/Top Structural Welder	
2nd Class/Mid-level Structural Welder	
3rd Class/Entry-level	
Structural Welder	
1st Class Pipefitter	
Supervisor: Advanced Skill Job Categories	
Supervisor: Entry/Mid-Level Skill Job Categories	
2nd Class Pipefitter	
1st Class Machinist	
2nd Class Machinist	
1st Class Electrician	
2nd Class Electrician	
1st Class Steel Fabricator	
2nd Class Steel Fabricator	
Painter	
Paint Inspector	
Trade Helper/Apprentice	
Entry Level	
Helper/Apprentice	
Firewatch	

13. Please provide the average wage rates, not including per diems, for the following HOURLY rate job classes, (Temp workers only):

-	
1st Class/Top Pipe Welder	
2nd Class/Mid-level Pipe Welder	
3rd Class/Entry-level Pipe Welder	
1st Class/Top Structural Welder	
2nd Class/Mid-level Structural Welder	
3rd Class/Entry-level Structural Welder	
1st Class Pipefitter	
Supervisor: Advanced Skill Job Categories	
Supervisor: Entry/Mid-Level Skill Job Categories	
2nd Class Pipefitter	
1st Class Machinist	
2nd Class Machinist	
1st Class Electrician	
2nd Class Electrician	
1st Class Steel Fabricator	
2nd Class Steel Fabricator	
Painter	
Paint Inspector	
Trade Helper/Apprentice	
Entry Level	
Helper/Apprentice	
Firewatch	

st Class/Top Pipe Welder					
2nd Class/Mid-level Pipe [Welder					
Brd Class/Entry-level Pipe [Welder					
1st Class/Top Structural [
2nd Class/Mid-level Structural Welder					
3rd Class/Entry-level [Structural Welder					
1st Class Pipefitter					
Supervisor: Advanced Skill [Job Categories					
Supervisor: Entry/Mid-Level [Skill Job Categories					
2nd Class Pipefitter					
1st Class Machinist					
2nd Class Machinist					
1st Class Electrician					
2nd Class Electrician					
1st Class Steel Fabricator					
2nd Class Steel Fabricator					
Painter					
Paint Inspector					
Trade Helper/Apprentice					
Entry Level Helper/Apprentice					
Firewatch					
15. Places provide	the everage was	us rotes for the	tollowing 9	ALADIED rot	o iob oloccos
15. Please provide Foreman: Advanced Skill	The average way		, ionowning o	ALANILDIA	.c job ciasses
Job Categories					
Foreman: Entry/Mid-level [Job Classes					
Superintendent					
Project Manager					
Director: [(Safety/Training/HR etc.)					

4. WORKFORCE DEVELOPMENT & TRAINING

The final section of this survey is designed to provide data that will enable us to continue offering relevant and cost-effective training to its' member companies.

l. C	On average, how many employees do you train in a fiscal year?
) D	lease check all of the following areas of training you regularly send employees to:
	Welding
Ē	Shipfitting
Ē	Pipefitting
Ē	
€	Navy Basic Paint Inspector (NBPI)
€	Basic Paint Training
ē	Firewatch
€	First Responder (1st Aid/CPR/Respirator/Defrib)
€	Competent Person
€	Tank/Confined Space Entry
€	C-7
ê	Connectorization
ê	Haz Mat Shippers Certification
ē	Hazardous Communication
€	Workplace Harassment/Violence
ê	Standard Items 106
Ē	Standard Items 109/110
Ē	Standard Items 0032
é	Blueprint Reading
é	Basic Safety
ê	Supervisory Safety
€	Supervisory Leadership

Welding Shipfitting Pipefitting Navy Basic Paint Inspector (NBPI) Basic Paint Training Firewatch First Responder (1st Aid/CPR/Respirator/Defrib) Competent Person Tank/Confined Space Entry C-7 Connectorization Haz Mat Shippers Certification Hazardous Communication Workplace Harassment/Violence Standard Items 106					
Pipefitting Navy Basic Paint Inspector (NBPI) Basic Paint Training Firewatch First Responder (1st Aid/CPR/Respirator/Defrib) Competent Person Tank/Confined Space Entry C-7 Connectorization Haz Mat Shippers Certification Hazardous Communication Workplace Harassment/Violence					
Navy Basic Paint Inspector (NBPI) Basic Paint Training Firewatch First Responder (1st Aid/CPR/Respirator/Defrib) Competent Person Tank/Confined Space Entry C-7 Connectorization Haz Mat Shippers Certification Hazardous Communication Workplace Harassment/Violence					
Basic Paint Training Firewatch First Responder (1st Aid/CPR/Respirator/Defrib) Competent Person Tank/Confined Space Entry C-7 Connectorization Haz Mat Shippers Certification Hazardous Communication Workplace Harassment/Violence					
First Responder (1st Aid/CPR/Respirator/Defrib) Competent Person Tank/Confined Space Entry C-7 Connectorization Haz Mat Shippers Certification Hazardous Communication Workplace Harassment/Violence					
Aid/CPR/Respirator/Defrib) Competent Person Tank/Confined Space Entry C-7 Connectorization Haz Mat Shippers Certification Hazardous Communication Workplace Harassment/Violence					
Tank/Confined Space Entry C-7 Connectorization Haz Mat Shippers Certification Hazardous Communication Workplace Harassment/Violence					
C-7 Connectorization Haz Mat Shippers Certification Hazardous Communication Workplace Harassment/Violence					
Connectorization Haz Mat Shippers Certification Hazardous Communication Workplace Harassment/Violence					
Haz Mat Shippers Certification Hazardous Communication Workplace Harassment/Violence					
Certification Hazardous Communication Workplace Harassment/Violence					
Workplace Harassment/Violence					
Harassment/Violence					
Standard Items 106					
Standard Items 109/110					
Standard Items 0032					
Blueprint Reading					
Basic Safety					
Supervisory Safety					
Supervisory Leadership					
4. Please provide a sat	tisfaction r	ating for yo	ur current t	raining progra	ams:
jn Very Satisfied jn S	Satisfied	j∵∩ Somev	vhat Satisfied	Not Very Satisfied	d jn Not at all Satisfic

2011 VSRA Wage, Training & Workforce Survey 5. THANK YOU! Thank you for your support of our on-going efforts to support ship repair activities! 1. If you would like a copy of these results, please provide your email address here: